

Residential Sales Statistics  
Sep-21

Local Association	2021 YTD # Sales	2020 YTD # Sales	21-20 YTD % Change	2021 YTD Avg Price	2020 YTD Avg Price	21-20 YTD % Change	2021 Sep Sales	2020 Sep Sales	21-20 % Change	2021 Sep Avg Price	2020 Sep Avg Price	21-20 % Change
Ann Arbor Area Board of REALTORS®	3,839	3,338	15.01%	\$379,196	\$337,306	12.42%	545	474	14.98%	\$322,411	\$346,361	-6.91%
Antrim Charlevoix Kalkaska Association of REALTORS®	509	467	8.99%	\$361,095	\$342,282	5.50%	96	106	-9.43%	\$343,675	\$426,974	-19.51%
Battle Creek Area Association of REALTORS®	1,558	1,240	25.65%	\$197,039	\$174,257	13.07%	269	207	29.95%	\$206,508	\$188,935	9.30%
Bay County REALTOR® Association	910	848	7.31%	\$157,742	\$123,440	27.79%	138	137	0.73%	\$221,840	\$132,432	67.51%
Branch County Association of REALTORS®	297	307	-3.26%	\$211,395	\$154,240	37.06%	33	49	-32.65%	\$229,723	\$192,773	19.17%
Central Michigan Association of REALTORS®	925	802	15.34%	\$163,578	\$150,315	8.82%	104	112	-7.14%	\$175,473	\$169,588	3.47%
Clare-Gladwin Board of REALTORS®	453	412	9.95%	\$158,587	\$132,228	19.93%	131	120	9.17%	\$170,209	\$139,483	0.00%
Detroit Board of REALTORS®	2,771	2,657	4.29%	\$104,171	\$79,789	30.56%	357	425	-16.00%	\$111,656	\$90,142	23.87%
Eastern U.P. Board of REALTORS®	571	489	16.77%	\$156,059	\$140,735	10.89%	76	91	-16.48%	\$191,847	\$161,812	18.56%
Emmet Association of REALTORS®	624	661	-5.60%	\$513,526	\$453,106	13.33%	95	128	-25.78%	\$649,227	\$496,585	30.74%
Genesee County	4,503	4,135	8.90%	\$197,476	\$170,676	15.70%	558	643	-13.22%	\$211,559	\$182,664	15.82%
Grand Rapids Association of REALTORS®	8,367	8,657	-3.35%	\$294,735	\$261,758	12.60%	1,105	1222	-9.57%	\$293,029	\$262,803	11.50%
Greater Kalamazoo Association of REALTORS®	3,739	3,538	5.68%	\$257,542	\$222,398	15.80%	542	542	0.00%	\$258,503	\$233,735	10.60%
Greater Lansing Association of REALTORS®	5,227	4,828	8.26%	\$212,335	\$189,315	12.16%	647	757	-14.53%	\$211,520	\$154,967	36.49%
Greater Shiawassee Association of REALTORS®	270	279	-3.23%	\$146,775	\$140,595	4.40%	50	49	2.04%	\$149,048	\$154,048	-3.25%
Greater Wayne County	9,866	9,273	6.39%	\$244,071	\$211,482	15.41%	1,340	1399	-4.22%	\$253,692	\$223,807	13.35%
Grosse Pointe	659	660	-0.15%	\$420,041	\$377,688	11.21%	82	87	-5.75%	\$463,898	\$382,223	21.37%
Hillsdale County Board of REALTORS®	363	361	0.55%	\$166,920	\$156,995	6.32%	49	56	-12.50%	\$192,082	\$168,026	14.32%
Huron County	94	101	-6.93%	\$171,272	\$160,266	6.87%	15	16	-6.25%	\$220,533	\$165,388	33.34%
Jackson Area Association of REALTORS®	1,804	1,717	5.07%	\$200,089	\$183,955	8.77%	182	265	-31.32%	\$194,717	\$203,846	-4.48%
Lapeer County	816	789	3.42%	\$273,811	\$234,701	16.66%	112	139	-19.42%	\$284,744	\$244,484	16.47%
Lenawee County Association of REALTORS®	663	696	-4.74%	\$222,364	\$201,126	10.56%	153	159	-3.77%	\$232,329	\$208,866	11.23%
Livingston County	2,016	2,121	-4.95%	\$386,734	\$334,603	15.58%	274	331	-17.22%	\$388,780	\$357,930	8.62%
Oakland County	12,560	11,870	5.81%	\$395,928	\$338,805	16.86%	1,613	1892	-14.75%	\$391,734	\$355,268	10.26%
Macomb County	8,233	7,541	9.18%	\$264,225	\$226,962	16.42%	1,118	1229	-9.03%	\$275,471	\$243,420	13.17%
Mason-Oceana-Manistee Board of REALTORS®	916	915	0.11%	\$248,367	\$199,003	24.81%	122	154	0.00%	\$215,341	\$212,148	1.50%
Midland Board of REALTORS®	899	913	-1.53%	\$216,661	\$189,419	14.38%	121	125	-3.20%	\$234,242	\$192,511	21.68%
Monroe Down River Association of REALTORS®	1,415	1,382	2.39%	\$216,554	\$193,034	12.18%	196	192	2.08%	\$228,389	\$207,688	9.97%
Montcalm County Association of REALTORS	570	587	-2.90%	\$207,095	\$173,003	19.71%	79	99	-20.20%	\$232,241	\$189,316	22.67%
Northeastern Michigan Board of REALTORS®	835	733	13.92%	\$168,273	\$137,580	22.31%	116	144	-19.44%	\$197,101	\$147,360	33.75%
Saginaw Board of REALTORS®	1,793	1,498	19.69%	\$174,331	\$149,383	16.70%	339	280	21.07%	\$193,434	\$156,738	23.41%
Sanilac County	327	315	3.81%	\$204,502	\$169,600	20.58%	39	47	-17.02%	\$239,628	\$182,393	31.38%
Southwestern Michigan Association of REALTORS®	2,717	2,655	2.34%	\$318,312	\$288,398	10.37%	382	507	-24.65%	\$326,870	\$315,922	3.47%
St. Clair County	1,613	1,499	7.61%	\$240,462	\$206,703	16.33%	219	243	-9.88%	\$259,500	\$232,499	11.61%
St. Joseph County Association of REALTORS®	943	1,037	-9.06%	\$277,570	\$260,103	6.72%	94	110	-14.55%	\$274,719	\$231,669	18.58%
Aspire North Association of REALTORS®	2,166	2,224	-2.61%	\$412,400	\$336,301	22.63%	320	423	-24.35%	\$460,867	\$357,613	28.87%
Tuscola County	305	245	24.49%	\$173,512	\$145,042	19.63%	40	39	2.56%	\$178,198	\$168,850	5.54%
Upper Peninsula Association of REALTORS® *	2,684	2,186	22.78%	\$166,717	\$144,960	15.01%	386	382	1.05%	\$154,343	\$164,784	-6.34%
Water Wonderland Board of REALTORS®	2,244	2,219	1.13%	\$196,910	\$164,334	19.82%	382	496	-22.98%	\$224,295	\$189,325	18.47%
West Central Association of REALTORS®	1,397	1,357	2.95%	\$189,654	\$165,304	14.73%	186	218	-14.68%	\$208,593	\$172,507	20.92%
West Michigan Lakeshore Association of REALTORS®	4,519	4,454	1.46%	\$297,522	\$257,184	15.68%	610	718	-15.04%	\$305,462	\$293,989	3.90%
<b>TOTALS</b>	<b>96,980</b>	<b>92,006</b>	<b>5.41%</b>	<b>\$243,062</b>	<b>\$211,668</b>	<b>14.83%</b>	<b>13,315</b>	<b>14,812</b>	<b>-10.11%</b>	<b>\$257,986</b>	<b>\$226,875</b>	<b>13.71%</b>

\*Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula